Regional Headquarters (RHQ) Setup in Saudi Arabia – 2024 Guide

What is the RHQ Program?

Saudi Arabia's Regional Headquarters (RHQ) Program is a strategic initiative by the Ministry of Investment (MISA) and the Royal Commission for Riyadh City (RCRC). It aims to position the Kingdom as a preferred regional base for multinational companies managing operations across the MENA region. RHQs are non-commercial entities designed to support strategic coordination, management, and administrative activities.

Key Benefits of Establishing an RHQ in Saudi Arabia

- **30-Year Tax Incentive**: Exemption from Corporate Income Tax (CIT) and Withholding Tax (WHT) for 30 years.
- **10-Year Saudization Exemption**: Applies to core RHQ activities, allowing workforce flexibility.
- **Unlimited Visas**: Facilitates recruitment and relocation of key executives and dependents.
- **Spousal Work Permits & Extended Dependent Age**: Permits for spouses and dependent age limit extended to 25 years (subject to approval).
- **Exemption from Professional Accreditation**: Available for RHQ core personnel in non-regulated roles.
- Eligibility for Government Contracts: RHQs will be eligible to participate in tenders after 2024.
- **Cost-Effective Business Environment**: Lower operational costs and high-quality infrastructure compared to regional alternatives.

Eligibility Criteria for RHQ License

To qualify for an RHQ license, a company must:

- Be foreign-registered and operate two or more subsidiaries abroad.
- Commit to operating a **non-commercial office** in Saudi Arabia.
- Submit a detailed business plan and annual audited financials.
- Fulfill **mandatory RHQ functions**, such as strategic direction, budgeting, marketing, and regional oversight.

RHQ License Requirements (2024)

Requirement	Description
Minimum Staff	15 full-time employees, including 3 C-level executives (e.g., CEO, CFO, COO).
Legal Presence	Proof of legal presence in at least two countries.
Office Lease	Physical headquarters office in Saudi Arabia.
Business Plan	Detailed plan outlining RHQ functions, budget, and growth strategy.
Audited Financials	Required for the most recent fiscal year.
MISA License	RHQ license must be obtained from the Ministry of Investment.

Step-by-Step: How to Set Up an RHQ in Saudi Arabia

- 1. **Evaluate Eligibility** Ensure company meets foreign presence and function criteria.
- 2. **Prepare Required Documents** Audited financials, corporate structure, RHQ plan.
- 3. **Submit RHQ License Application** Apply via MISA's RHQ platform.
- 4. **Lease Office Space** Secure an RHQ-compliant physical presence.
- 5. **Hire Staff** Recruit a minimum of 15 employees including 3 executives.
- 6. **Complete Post-License Registrations** ZATCA, GOSI, Qiwa, Chamber of Commerce.
- 7. **Launch Operations** Begin non-commercial regional coordination functions.

Important Notes

- RHQs are not permitted to engage in commercial sales or direct invoicing.
- RHQs must comply with ZATCA e-invoicing and VAT requirements if applicable.
- RHQs may benefit from extended incentives under related premium residency schemes.

Why Choose Saudi Business Hub (SBH)?

SBH is your trusted partner for RHQ establishment in Saudi Arabia. We provide:

- End-to-end support from licensing to full HR and compliance setup.
- Strategic consulting for staffing, budgeting, and legal structuring.
- Local expertise in navigating MISA, ZATCA, RCRC, and labor law compliance.

References and Resources

MISA RHQ Program Overview

- Royal Commission for Riyadh City (RCRC)ZATCA E-Invoicing Guidelines